



More. Better. Faster.

THE QAD 2009.1 ADVANTAGE

QAD Enterprise Applications, The Big Picture

Enterprise Financials	Financial Analytics		Management Reporting		Multi-GAAP		Budgeting		Governance, Risk & Compliance	
	Consolidations		Allocations		Financial Shared Services		Credit Management		Tax Management	
	General Ledger	Multi Currency	Accounts Receivable	Accounts Payable	Banking / Cash Management		Cost Management			
	Fixed Assets		Internationalization		Enhanced Controls		Vertex Sales and Use Tax Interface		Logistics Accounting	
Standard Financials	General Ledger	Multi Currency	Accounts Receivable	Accounts Payable	Cash Management		Cost Management			
	Fixed Assets		Enhanced Controls		Vertex Sales and Use Tax Interface		Logistics Accounting			
Customer Management	Sales Quotations		Sales Orders		Sales Analysis		Pricing			
	Customer Self Service		Distributed Order Management		Demand Management					
	Sales Force Automation		Marketing Automation		Trade Management		Configurator			
Manufacturing	Product Data Management		Manufacturing Planning		Manufacturing Execution					
	Lean	Just In Time Sequencing	Planner	Production Scheduler	PRO/PLUS					
	Execution Tools		Automated Data Collection		Compliance Quality					
Supply Chain	Purchasing		Supplier Performance		Quality Management					
	Warehousing	Release Management	Consignment Inventory	Supply Visualization						
	Supply Chain Planning		Transportation Management		Data Synchronization Interface					
Service & Support	Service & Support Management	Mobile Field Service	Field Service Scheduler	Project Realization Management						
Enterprise Asset Management	Projects Controls Management		Plant Maintenance		MRO Management					
Analytics	Reporting and Analysis			Business Intelligence						
Interoperability	QXtend		EDI eCommerce		Product Information Management					
	Document Management		Output Management		Integration Suite					

A snapshot of QAD 2009.1, organized by Solution Suites and highlighting major offerings

QAD Enterprise Applications 2009.1

QAD Enterprise Applications 2009.1 (QAD 2009.1) is the latest evolution of QAD's complete applications suite. QAD 2009.1 builds on the proven platform of QAD Enterprise Applications and is designed to meet the needs of global manufacturers in a time when change management and cost control are critical factors for sustaining effective operations, competitive advantage and profitability. Developed jointly with customers, QAD 2009.1 combines contemporary usability, application flexibility and functional sophistication into the most extensive release of QAD software to date.

With QAD 2009.1, QAD delivers manufacturers a robust platform capable of scaling to suit their changing business needs, including operating with minimal IT staff and training users in new roles. To accommodate today's complex manufacturing techniques and dynamic business environment, QAD Enterprise Applications easily adjusts to suit individuals' roles. Simply put, everybody using QAD 2009.1 to perform their job can become more efficient, better able to address a broader range of activities and functions, and more satisfied using the software in their day-to-day roles.

QAD 2009.1 is available in two editions, Standard Edition and Enterprise Edition.

- **QAD 2009.1 Standard Edition** provides a complete suite of products to meet the needs of manufacturing companies in single site to multi-site operations. It includes QAD Standard Financials as well as the core solution suites. QAD 2009.1 Standard Edition includes enhanced functionality that enables global manufacturers to better manage supply and demand chains, enterprise assets, transportation and logistics, while streamlining communication and improving manufacturing productivity.
- **QAD 2009.1 Enterprise Edition** is a complete solution of software and services including QAD Enterprise Financials, which supports accounting and financial operations with extensive core financial capabilities for enterprise-sized organizations. QAD Enterprise Financials is a powerful and efficient financial solution providing the ability to manage and control businesses at a local, regional and global level, and supports multi-company, multi-currency, multi-language, multi-tax capabilities, as well as consolidated reporting. QAD Enterprise Financials ensures regulatory, governmental and SOX/IFRS compliance. It provides flexible and robust reporting, giving decision makers multiple views of their company's financial position.

QAD 2009.1 Standard Edition includes the following Solution Suites:

- **QAD Standard Financials** – Enables manufacturing companies to streamline their financial processes from planning to recording, reporting and complying
- **QAD Customer Management** – Provides improved responsiveness through collaboration and management of customers and demand
- **QAD Manufacturing** – Enables companies to reduce costs and increase throughput using the latest manufacturing scheduling techniques, including the capability to fully support Lean adoption
- **QAD Supply Chain** – Includes modules that help improve the management of supply and suppliers through real-time collaboration
- **QAD Service and Support** – Provides the capability for after-sale service and support of products—manages warranty tracking, services calls and returns and repairs
- **QAD Enterprise Asset Management** – Manages the life cycle of capital assets from planning to installation, supports preventive maintenance and repair, and manages parts inventory cost-effectively
- **QAD Analytics and Reporting** – Helps companies analyze data to measure business performance in key areas
- **QAD Interoperability** – Allows database portability and operating system flexibility, and works with QAD QXtend integration layer to enable access to all elements of QAD Enterprise Applications

QAD 2009.1 Enterprise Edition offers all of the core capabilities provided with QAD 2009.1 Standard Edition. In addition, enhancements have been made to key modules, including financials, manufacturing, distribution, customer management, interoperability, analytics and the user interface.

- **Enterprise Suite** – QAD 2009.1 delivers the comprehensive capabilities required to run the most complex manufacturing plant and the most diverse global multi-national company – from Enterprise Financials to Product Lifecycle Management
- **Enterprise Financials** – Provides the ability to manage and control businesses at a local, regional and global level with solutions for accounting, regulatory compliance, financial reporting and other critical business requirements
- **Ease of Use** – QAD 2009.1 is easy to use, quick to implement and intuitive for users to learn. QAD's signature Process Maps, flexible workflows and automation make users more efficient and companies more productive
- **Global Platform** – With a combination of software and services that address global manufacturers needs and can be implemented around the world, QAD's Domain functionality supports a more flexible, cost-effective IT infrastructure, allowing centralized, de-centralized and hybrid configurations
- **Deployment Independence** – To serve the unique IT and business requirements of each respective customer, QAD 2009.1 is available on demand, on premise and on appliance
- **Scalability** – QAD 2009.1 meets the needs of companies all sizes – from SMB to large multinational corporations – and can easily scale to accommodate as few as five to as many as 5,000 users.
- **Governance, Risk and Compliance** – Meet business and legal compliance requirements by country and industry. QAD 2009.1 makes it even easier to be compliant, with role-based security that enables faster and more reliable reporting
- **Internationalization** – QAD's internationalization capabilities ensure QAD 2009.1 can run in mid-sized organizations as well as large multinational enterprises across the globe. Internationalization capabilities support common local legal business practices and languages across the world using a single standardized solution

QAD Enterprise Applications 2009.1 is designed to strengthen customers' performance and add value to their businesses. A complete solution suite, QAD 2009.1 provides capabilities in the areas of financial management, customer management, manufacturing, supply chain management, transportation management, service and support, enterprise asset management and business intelligence. The following solution suites are highlighted in the QAD 2009.1 release

QAD Standard Financials

QAD Standard Financials is a comprehensive financial solution that addresses the typical needs of globally operated manufacturing companies. It is seamlessly integrated with QAD's sales distribution, planning and manufacturing systems. It allows manufacturers to gain important benefits by streamlining financial processes from planning, to recording, to reporting and complying.

QAD Standard Financials addresses global financial requirements with support for multi-company, multi-currency, multi-language and consolidated reporting. Additionally it supports local requirements by country and region, including local legal requirements, local business requirements and multiple tax systems.

QAD Standard Financials supports regulatory, governmental and SOX/IFRS compliance.

QAD 2009.1 Standard Financials consists of the following core capabilities:

- General Ledger
- Multi-Currency
- Accounts Receivable
- Accounts Payable
- Banking/Cash Management
- Cost Management

Additionally, QAD 2009.1 Standard Financials provides these add-on modules:

- QAD Fixed Assets
- QAD Enhanced Controls
- QAD Vertex Sales and Use Tax Interface
- QAD Logistics Accounting

QAD Enterprise Financials

QAD Enterprise Financials is a powerful and efficient financial solution, providing the ability to manage and control businesses at a local, regional and global level and supports multi-company, multi-currency, multi-language, multi-tax capabilities as well as consolidated reporting.

QAD Enterprise Financials ensures regulatory, governmental and SOX/IFRS compliance. It provides flexible and robust reporting, giving decision makers multiple views of their company's financial position.

QAD Enterprise Financials is seamlessly integrated with the sales, and distribution, planning and manufacturing modules to report the financial implication of the company's activities.

QAD 2009.1 Enterprise Financials consists of the following core capabilities:

- Financial Analytics
- Management Reporting
- Multi-GAAP
- Budgeting
- Governance, Risk and Consolidations
- Allocations
- Financial Shared Services
- Credit
- Tax Management
- General Ledger
- Multi-Currency
- Accounts Receivable
- Accounts Payable
- Banking/Cash
- Cost Management

Additionally, QAD 2009.1 Enterprise Financials provides these add-on modules:

- QAD Fixed Assets
- QAD Enhanced Controls
- QAD Vertex Sales and Use Tax Interface
- QAD Logistics Accounting

QAD Customer Management

Leading manufacturers are turning to customer management solutions to drive revenue, reduce costs and deliver the best possible experience to their customers. Improving customer relationships is especially critical in markets where margins are tight, buyers exercise a high degree of control and costs are volatile. As such, effective customer management solutions offer manufacturers a competitive advantage.

QAD's exclusive focus on manufacturers makes our comprehensive suite of Customer Management solutions uniquely suited to manufacturing companies. As part of QAD Enterprise Applications, our Customer Management solutions enable manufacturers to acquire new customers efficiently, grow revenue through multiple channels, and retain customers through superior service and support.

Our customers rely on our customer management solutions to run and measure marketing campaigns, manage sales opportunities throughout the full lifecycle, optimize the order and fulfillment process, enable customer self-service, anticipate and gear for customer demand, and ensure customer retention through coordination of multiple service channels.

QAD 2009.1 consists of the following core Customer Management capabilities:

- Customer Relationship Management
- Sales Quotations
- Sales Orders
- Sales Analysis
- Pricing

Additionally, QAD 2009.1 Customer Management provides these add-on modules

- QAD Customer Self Service
- QAD Demand Management
- QAD Trade Management
- QAD Configurator

QAD Manufacturing

QAD applications are designed to simplify the management and enhance the efficiency of manufacturing resources and operations both within and beyond the enterprise. QAD Manufacturing is the core foundation for numerous modules that make up the complete QAD Enterprise Application suite.

QAD Manufacturing provides a total solution for building a strong operational foundation in the area of planning and scheduling, cost management, material control, shop floor control and reporting in various mixed-mode manufacturing environments. This includes discrete, repetitive, Kanban, flow, batch/formula process and co-product/by-products manufacturing environments.

QAD 2009.1 consists of the following core Manufacturing capabilities:

- Product Data Management
- Manufacturing Planning
- Manufacturing Execution
- Quality Management

Additionally, QAD 2009.1 provides these Manufacturing add-on modules:

- QAD Lean Manufacturing
- QAD Just-In-Time Sequencing
- QAD Production Scheduler
- QAD PRO/PLUS
- QAD Planner
- Manufacturing Execution – Factivity, Operations Management – Freedom
- Automated Data Collection – Radley, Eagle RF Express
- Compliance and Quality Management – Pilgrim, IQS
- Product Lifecycle Management – PTC

QAD Supply Chain

QAD Supply Chain is a comprehensive group of applications that fulfills the diverse materials planning and movement requirements of small or large, multi-national companies. This solution set delivers functionality and capabilities that help manufacturers drive margin and cost improvements, enhance customer satisfaction, and meet industry compliance requirements. Manufacturers can align demand and supply to support the delivery of the right product, to the right place, at the right time, at the right cost.

QAD Supply Chain is designed to address simple or complex networks with enhanced functionality available as the enterprise grows. Modules are integrated with QAD Enterprise Applications, and each has a low total cost of ownership. Collaborative portals are available for both demand and supply side needs.

QAD 2009.1 consists of the following core Supply Chain capabilities:

- Purchasing
- Supplier Performance

Additionally, QAD 2009.1 provides these Supply Chain add-on modules:

- QAD Warehousing
- QAD Release Management
- QAD Consignment Inventory
- QAD Supply Visualization
- QAD Supply Chain Planning
- QAD Transportation Management
- QAD Data Synchronization Interface

QAD Service and Support

Comprehensive service and support strategies enable the ability to provide superior customer care after the sale, providing a key opportunity for businesses to differentiate themselves from the competition.

QAD Service and Support (QAD SSM) enables exceptional customer service and support. Designed to ensure customer satisfaction, QAD SSM resolves service calls, manages service queues, and organizes mobile field resources. Combined with extensive project management support, organizations can track materials and labor against warranty and service work, compare actual costs to budget, and generate appropriate invoicing.

QAD 2009.1 consists of the following core Service and Support capabilities:

- QAD Service and Support Management
- QAD Mobile Field Service
- QAD Field Service Scheduler
- QAD Project Realization Management

QAD Enterprise Asset Management

Manufacturing companies are searching for ways to increase production output and improve product quality while reducing cost. A manufacturing company's most important assets are its manufacturing equipment, and the costs associated with managing and maintaining this equipment can be significant.

QAD Enterprise Asset Management (QAD EAM) is an integrated plant operation solution that enables companies to operate plants more smoothly by keeping equipment running at the lowest cost. QAD EAM manages assets from inception through operations and replacement.

QAD 2009.1 consists of the following core Enterprise Asset Management capabilities:

- Project Controls Management
- Plant Maintenance
- MRO Inventory and Purchasing

QAD Analytics and Reporting

QAD Analytics and Reporting enable global manufacturers to leverage their data investment with solutions that improve critical visibility and enhance decision making.

QAD 2009.1 consists of the following core Analytics and Reporting capabilities:

- Operational Metrics
- Reporting and Analysis
- QAD Business Intelligence

QAD Interoperability

Manufacturing companies rely on multiple enterprise applications to manage day-to-day operations. The information that drives business must be shared across these applications, often with other businesses.

QAD Interoperability solutions provide a configuration toolset that enables enterprise and trading partner applications to seamlessly interoperate with QAD Enterprise Applications. This robust toolset leverages standard QAD business rules, simplifies the upgrade process and enables integration without coding.

QAD 2009.1 consists of the following core Interoperability capabilities:

- QAD QXtend
- QAD EDI eCommerce
- QAD Product Information

Additionally, QAD 2009.1 provides these Interoperability add-on modules:

- Document Management – ACOM
- Output Management – Optio
- Integration Suite – Sterling Commerce

User Interface

QAD provides leading edge user interface (UI) technology through the QAD .NET UI, which provides a rich client framework for QAD Enterprise Applications — giving users state-of-the-art user interface features, such as ad hoc management of windows, tree view menus and drag-and-drop capabilities. Within the QAD .NET UI, Enterprise Applications transaction programs are available in HTML screens, and lookups and browses are available as Microsoft .NET screens with powerful new capabilities.

The .NET Browses provide seamless integration with Microsoft Office productivity applications, with the ability to export data to Microsoft Excel™ and to use Excel as a means of entering data, such as financial forecasts, back into the application.

Our Passion. Your Advantage.

QAD Enterprise Applications 2009.1 was designed with QAD customers and their employees in mind. Featuring a complete solution of software and services, as well as a customer friendly user interface, QAD 2009.1 is designed to meet the dynamic business needs and industry requirements of global manufacturers wherever they do business.

Visit us at <http://www.qad.com/qadadvantage> and <http://www.qad.com> for more information

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